



2017 Employer Market Trends Report

(May)

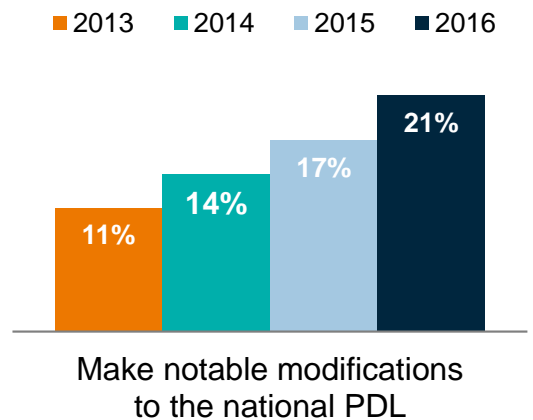
Benfield-Gallagher Research's *2017 Employer Market Trends Report* includes jumbo employer (5,000+ employees) and leading employer health coalition primary research, exploring health benefit topics including CDHPs, PBM exclusion lists, biologics and biosimilars, disease state priorities and value-focused initiatives.

Report Topics:

- Key Pharmacy Benefit Design Trends
- Longitudinal Outlook of Employer Benefit Actions
- PBM Exclusion Lists
- Biologics & Related Preferred Drug List
- Biosimilars
- CDHPs & Related Benefit Design, including Approaches to HSA Preventive Drugs Lists
- Direct & Risk-Based Contracting for Healthcare Benefits
- Value-Based Benefit/Insurance Design
- Perspectives on Repealing/Replacing Facets of PPACA
- Disease States of Importance
- Coalition Group Purchasing
- Coalition Involvement in Driving Market-Level Initiatives & Innovations
- Implications & Recommendations for Pharmaceutical Manufacturers

The 2017 Trends report includes multi-year insights into benefit decision making and employer activation.

4-Year Trend: Organization's Approach to Prescription Drug Formulary



2016: n=106 Employers; 2015: n=125; Employers; 2014: n=118 Employers; 2013: n=84 Employers

A purchase of the *2017 Employer Market Trends Report* includes:

- » Unlimited number of electronic copies of report e-mailed to company associates
- » Up to 15 hardcopies of report
- » Research and Executive Summaries, Implications and Recommendations for Manufacturers
- » One on-site or WebEx presentation and electronic copies of presentations for internal use
- » Access to Benfield Research website including downloading of deliverables
- » Inquiry privileges to Benfield Research consultants

Contact [Sarah Daley](#) at 314-656-2384 for additional purchasing details.